

## General Program Overview

### CUSTOMIZED EXTENDED WARRANTIES

We offer customized SLA's to reduce IT maintenance spending by 50 - 70%.

Need a refresh? Bridge support option to create time for POC.

- 7 x 24 x 365 response options
- Cross brand, multi-vendor support
- On-site response and phone support
- On-site field engineers domestic and international
- Next business day parts replacement
- Dedicated onsite spare kits
- OS support
- Parts testing to manufacturer's specifications
- Response center support backed by level 3 OEM trained engineers

### BUYBACKS & TRADE INS

Looking to get value out of solutions you no longer use? We offer many program options for legacy storage, server and network equipment.

- Trade-in programs
- Cash for buybacks
- Certified data erasure & disposal
- On-site data shredding (disk and tape)
- Green: All of our IT removal and disposal services meet or exceed EPA standards

### HARDWARE SOURCING

We understand the value of our customer's infrastructure and investments. Grow your storage with capacity add ons, servers, or expanding networking.

- Storage
- Drives - SSD/Spinning
- Servers
- Switches
- Rent/Buy
- Refurbished
- Re-certified

### DATA CENTER ASSESSMENT

On-site installation, equipment removal and relocation for all hardware from the data center to the post-production suite.

- Equipment relocation
- Certified technicians
- Solution architecture
- Deployment and install
- Unpacking, cabling, powering, testing verification
- On-site training
- Inventory audits
- Field service report (FSR) completed with site signature upon completion
- Power down, remove drives, stabilize/secure hardware and package

# Hardware Sourcing Line Card

**Product line card**

**SERVERS**

**IBM:** pSeries - xSeries - Blade  
**HPE:** Proliant - Blade - HP9000  
**HDS:** Blade  
**DELL:** PowerEdge  
**SUPERMICRO:** Servers - Storage

**STORAGE**

**EMC:** Clariion - VNX - Celerra - DMX - Centera - Isilon  
**NETAPP:** FAS Filers - FA Filers - Disk Shelves  
**HPE:** Storage Works - Enterprise  
**HDS:** VSP  
**IBM:** NAS - SAN - Enterprise  
**DELL:** PowerVault - NAS - SAN  
**SCALE LOGIC:** Genesis Platform  
**SUPERMICRO:** Custom

**NETWORK**

**CISCO:** Router - Switch - Firewalls - Security - MDS  
**BROCADE:** Directors - DCX - Silkorm - 8 to 16GB Switch  
**JUNIPER:** Router - Switch - Security  
**QLOGIC:** Emulex - HBA - NIC Cards  
**ARISTA:** 7500R Series - 10/25/40/100 GigE

**ARCHIVE**

**SPECTRA LOGIC:** LTO Tape Libraries  
**QUANTUM:** LTO Tape Libraries

• *Independent Perspective* • *Global Multi-Million Dollar Inventory*  
 • *Faster Lead Times* • *Lower Prices*

